

WHPounds Commercial Real Estate, LLC



Michael Hawksley Profile

Mr. Hawksley has over thirty years of diversified experience in sales, marketing and management to a wide range of clients in New Jersey and throughout the United States and Canada. The majority of these clients have been large Fortune 500 corporations, often with multi-location requirements seeking immediate assistance. Mr. Hawksley has demonstrated his ability to successfully team with his clients meeting their objectives in a cost effective and timely manner. Mr. Hawksley joined WHPounds Commercial Real Estate as a Sales Associate.

EXPERIENCE

In previous positions, Mr. Hawksley has had responsibilities for business & market development as well as execution of financial planning and proformas for acquisitions. As President of a “start-up” Environmental Services firm he had responsibilities for client development and direct operations successfully directing the company to profit the first year and positioned the firm for future growth. As a Director of National Accounts, Mr. Hawksley led his organization securing long term business commitments for multi-million dollar ventures with major corporations recognized worldwide. This experience and accomplishment has enhanced Mr. Hawksley’s success in the commercial real estate business. His clients are quick to identify his creativity, tenacity and commitment to shared success, a win/win for the parties. He does not make promises but does *Makes It Happen!*

EDUCATION

Mr. Hawksley graduated from the University of Missouri–Columbia with a BA in Urban Planning and a Minor in Business Administration. He also completed course work toward an MBA at Southern Illinois University Extension – St. Louis.

PROFESSIONAL AFFILIATIONS

State of New Jersey Real Estate License # 9798720, Past Member of World Affairs Council and NAMA – National Account Marketing Association; Member of the Burlington County Regional Chamber of Commerce; Member of the Camden County Regional Chamber of Commerce; Member of BCSJ (Business Committed to South Jersey)

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